

Industrial product positioning B

LZQ is a high-tech joint venture, producing and processing high-precision imported products, like cutting tool, profile fixture, brazing jig, wear resistant parts, high-precision parts, and ultra-hard grinding tools for the world's top 500 companies and foreign-invested enterprises in China, and replacing mid-graded and high-graded products of Sandvik, Kennametal, Widia, Iscar..... Our material is super-strong ultra micro-grain high-level stuff. We have introduced world first-class CNC Processing Center, Super High-Speed Compound Grinding-Turning Center. From high-class products (via 6-axis/ 7-axis Blocking CNC-machine Tool (Class-AAA)) to medium-class products (via 3-axis/ 4-axis Blocking CNC-machine Tool (Class-D)), different quality and price. And we are professional in large quantity production of special, non-standard and special-shaped new products which can replace the first-class industrial products (please note that we try to avoid producing small quantity for every size). Our research, study and production are all for high-cost performance and we can modify the design according to your drawings and samples by the way of manufacturing and processing with high precision (3DX Technology) profile super-hard and super-finish grinding. It can reduce the total production cost!

With advanced and continually updated equipment, LZQ owns the capability of producing & processing various kinds of precise tools. We can produce super-precise/super-long/super-wear-resistant/impact-resistant/high-complex combined profiling products, with perfect cutting quality and tolerance fine to $\pm 0.0005\text{mm}(\pm 0.5\mu\text{m})$, and what a high-efficiency & low-cost application we deliver you! We keep around RMB 20~30 Million turnover stock articles such as raw material, semi-finished products, finished products in ordinary year, we are capable to produce according to drawing or sample provided by customer and make a quick delivery, so as to present you a favorable cost-performance ratio...

LZQ often produces non-standard, special-shaped, high precision products which are difficult to machine in medium and big batch, but rarely in a small number for single dimension standard ones, because the cost of jig, fixture, mould and Super-hard grinding wheel is quite high, and if without the mould, it is difficult to make an excellent item. However, it depends on the type and the dimension of the required products. Besides, in our company, the cost of standard products and that of the non-standard is similar, such as $\varnothing 12.0$ and $\varnothing 12.218$, but it is not for other companies, like Sandvik, Widia. This is why we are competitive in producing special, non-standard, special-shape goods. However, regarding to a big order, we also produce the standard products. But the cost-performance ratio and the competition are quite low, and also profit of the sale is lower for your company.

Generally speaking, for a big market share, other companies, like Sandvik, Kennametal, Widia, SecoTools... mostly make standard, general-use, ordinary products, from which we are not so competitive. But LZQ can replace or simulate the specialized, high-precision part, fixture, cutting tool, with special material, according to the requirements of drawings, samples. After once to twice test and improvement, we can make the same item as the first-class original one, even better. And this requires great understanding and support for us. It would be greatly helpful if real samples (several of the new and old with best application result) or drawings with detailed information about size and the specification of the products are provided. You can also visit our website <http://www.lzqtool.com.cn/dzyb/cn.html> from www.50323322.com (www.lzqtool.com) for electronic catalogue reference, from which detailed information for every product is available, including the material, size, drawings of semi-finished and final products, producing equipment and their value(USD)(for the judge of their working performance). You can also provide the deficiency of the original products, like easy-to-passivate, or tipping, or something else, and the material and hardness HRC will also be appreciated too.

At present, LZQ is good at producing tools for high-hardness, high wear-resistant and high impact-resistant products, like High-temperature alloy, Heat-resisting alloy, Vanadium-titanium alloy of nickel iron, Stainless steel, Cobalt-based nickel alloy, Titanium alloy or other items, made of difficult-processing material, and have done a good job. There are about 300 kinds of material we often use, like the imported ones, HRF10/K15A(for application from super-finish machining to semi-finish machining and for high-hardness processing), MR11(for application from finish machining to semi-rough machining, and the use of hard-processing material), H10F/PR40(for widely-used and ordinary processing application), VRA201(for high wear-resistant and chipping-resistant application), ASP60A(HSS-Co10), SKH57C(HSS-Co), ASTM440PH...totally about 300 kinds of material.